



September 15, 2022

Mr. Juan Luciano, President and CEO
Archer Daniel Midlands
4666 E. Faries Parkway
Decatur, Illinois 62526

Sent via hard copy and email

Re: Demolition of Historic Great Northern Grain Elevator, Buffalo New York

Dear Mr. Luciano,

As you may be aware, your company is about to cause irreparable harm to the City of Buffalo, New York. This harm will also come at a great financial cost to the company for which you are responsible.

The planned \$3,600,000 demolition of a structure long recognized for importance by listing as a local landmark will damage Buffalo for generations to come. In addition to being critical to our history and sense of place, the direct economic impact of cultural tourism in Buffalo is six hundred million dollars annually. Our collection of grain elevators – the largest extant collection in the world – is part of that critical future economic component of our community. The Great Northern is a critical member of that collection, as well as believed to be the last of its kind remaining in the world.

Preservation Buffalo Niagara can understand why from a business logistics standpoint you may have rejected previous offers to sell the property rather than demolish. However, we believe there is a third way between total destruction and complete adaptive re-use of the site. Preservation Buffalo Niagara would be willing to enter into a long term lease of the site from ADM. We would take responsibility for annual inspections and maintenance, removing this headache from local ADM leadership. While the terms of this lease would be negotiated, it is clear that it would save ADM millions of dollars over the demolition option.

This proposal represents a win-win scenario for everyone involved, especially ADM's shareholders who will be spared nearly three million dollars in unnecessary

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expenditures. We look forward to discussing this proposal with you as soon as possible.

Sincerely,

A handwritten signature in black ink that reads "Jessie Fisher".

Jessie Fisher
Executive Director

CC: ADM Board of Directors
Byron Brown, City of Buffalo Mayor
Catherine Amdur, City of Buffalo Director of Inspections and Permit Services
Mark Sommer, The Buffalo News
Sean Ryan, New York State Senate
Jonathan D. Rivera, New York State Assembly
Mitch Nowakowski, Buffalo Common Council